

# **DIGITAL SOLUTIONS**

DigiCollect understands that digitally reinventing the business processes, business models and platforms to implement enterprise solutions are key drivers for digital transformation of the business.

We help companies gain a strategic advantage through enabling digital with the core business functions and implementing agile solutions as key drivers for digital transformation.

'Companies that master digital business generate 9 percent more revenue, create 26 percent more profit, and have 12 percent higher market valuations than their less digitally savvy competitors.'

George westerman, didier bonnet, andre mcafee (2014) leading digital. Cambridge: Harvard business review

DigiCollect technologies and platforms are build on the foundational premise of the digital transformation and has helped clients in construction, manufacturing, supply chain, infrastructure development and financial services master the digital business by providing a truly agile enterprise solution that transformed how they approach information management, communication, performance measurements and employee utilization.



A portfolio company of ACO Investment Group www.digicollect.com

# **KEY DRIVERS FOR DIGITAL**

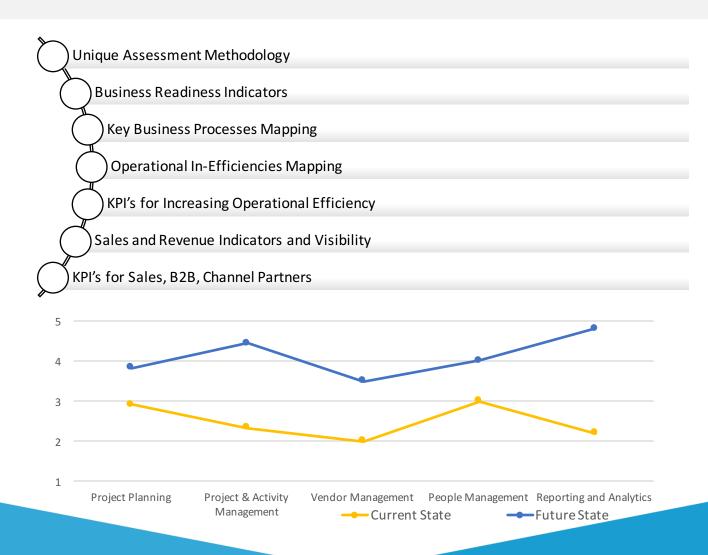
Present and future shifts and changes in the industry leads to the necessity of a faster deployment of a digital transformation strategy which can be induced by several causes, often at the same time, on the levels of customer behavior and expectations, new economic realities, societal shifts (e.g. aging populations), ecosystem/industry disruption and (the accelerating adoption and innovation regarding) emerging or existing digital technologies. In practice, end-to-end customer experience optimization, operational flexibility and innovation, are key drivers of digital transformation, along with the development of new revenue sources and information-powered ecosystems of value, leading to business model transformations

- Business Process / Models Re-engineering
- Technology and Automation
- Increase Sales Channels and Customer Engagements
- Employee utilization
- Relentless pressure to reduce costs
- Increase visibility into Revenues
- Easy to scale and digital innovations
- Centralize and standardize operations
- Lack of data to justify decisions
- Preserving the longevity of the organization



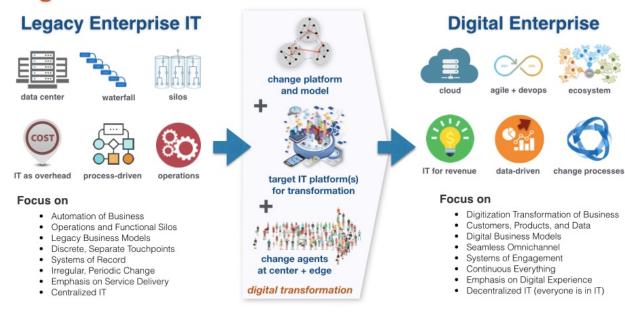


# TAKE THE DIGICOLLECT ASSESSMENT AND FIND OUT IF YOU BUSINESS IS READY FOR DIGITAL?



# WHY DIGICOLLECT?

# **Digital Transformation on Foundational Platforms**



# Cloud, Mobility, People and Process Rationalization



Resulting in Profit Gains of up to 2% (can change based on individual assessment)

# THE DIGICOLLECT ONE PLATFORM FOR DIGITAL



DigiCollect ERP - Maximize the impact of Digitization under one integrated platform

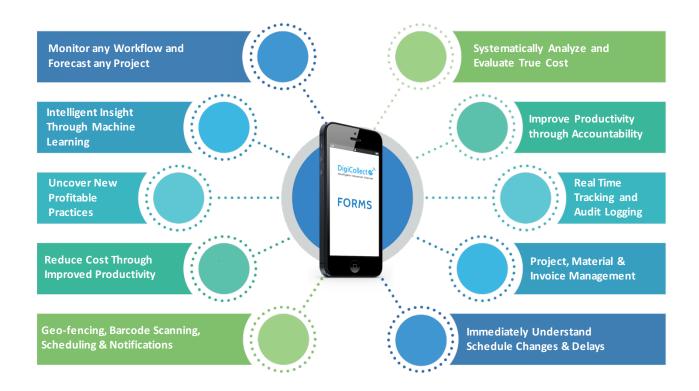
- 1. Streamline Processes
- 2. Cost Reduction
- 3. Flexibility and Customization
- 4. Insights and Learnings





#### **MOBILE WORKFLOWS**

Track, monitor and manage processes & workflows that empower organizations to uncover new financial gains through operational efficiency.

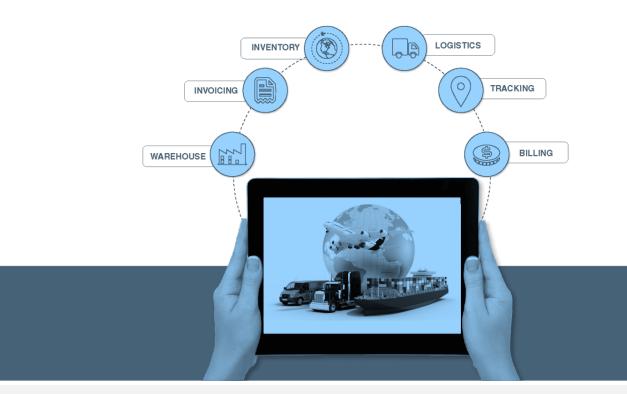


- Digitize Workflows, Manage Processes, Projects, Resources, Costs and Revenues
- Mobile Apps for iOS and Android.
- The Cloud, and Mobile App platform together as a SAAS offering allows unlimited visibility of your processes and critical information.
- Our products are integrated with an Single Sign On Service to leverage full operational efficiency across any organization.



### DigiCollect SCM<sup>™</sup>, Supply Chain Management System

End To End Supply Chain Software for telecom, manufacturing and project-centric industries. Capitalize on your organizations true performance potential with DigiCollect SCM $^{TM}$ . Our solution can be tailor made to fit your enterprise needs.



- The broad customized capabilities of the DigiCollect SCM<sup>™</sup> solution allows you to manage your customers and vendors, control logistics and warehouses, invoices and payments, inventory and demand, insights and reports through any connected device.
- With our SCM solution, You can track your projects across multiple sites, monitor progress and create action plans in one end to end supply chain system.



#### **DigiCollect Project Management**

The Project Management platform provide the best in class features for LIVE Project Management. Monitor metrics for a project's overall performance and progress, or highlight particular problems that require further attention.



- Progress Metrics using various standard techniques like EVM (Earned Value Method) etc.
- KPI's can be derived accurately on each individual activity and sub-activity of the project as each of them are mapped to a BOQ
- Visualization of each project in timelines, cost-wise, budget-wise, resourcewise, and WBS wise (S-Curves)
- All activities of a project are updated automatically in LIVE using an APP for Android and iOS



### **ACCOUNTING & EXPENSE MANAGEMENT**

#### DigiCollect Accounting and Expense Management

The DigiCollect Accounting is a cloud based system of accounting for systematic and comprehensive recording of financial transactions pertaining to your business. We help summarize, analyze and report these transactions to oversight key business operations.



- Analyse the business performance faster with a consolidated view of the receivables, payables, cash flow and expenses all from the dashboard.
- Control Expenditures and simplify the approval process
- Helps in creating financial reports instantly.
- Based on accurate and real-time data, quick insights into sales and purchases can be gained.
- · Highly secure
- Help and Support





#### **DigiCollect CRM**

The DigiCollect CRM platform is a cloud based system to manage your customer and sales pipeline and speed up your sales. Our CRM platform makes staying organized and mange your sales and customers effortless and easy.



- · Highly efficient way to organize and manage your contacts
- Manage your sales pipelines
- Manage accounts, deals and track just about everything on your deal
- Manage products and pricing to customer through invoices
- Rich insights for speeding up your sales
- Social, Notifications and Reminders
- Sentiment analysis and other AI tools to mine customer logs and predict deal outcomes



#### **DigiCollect Contracts Management**

Manage all your Contracts of your businesses and business entities in one place under one platform with standard operating procedures that you define and control

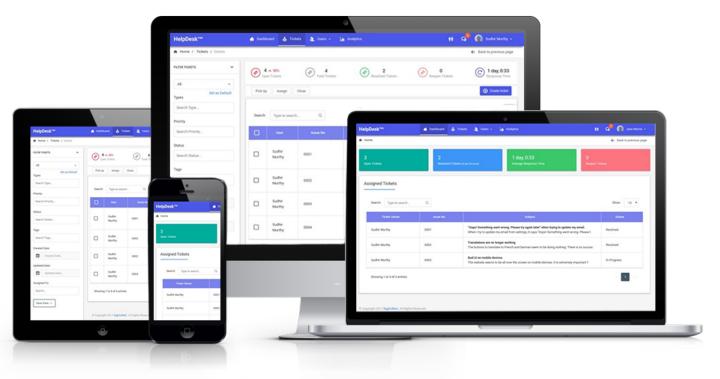


- All in One Platform for Managing Your Contacts
- Track, monitor and manage contracts with vendors, partners, OEM's, customers
- Supports multi-vendor and multi-user management, out of the box
- Track your Contracts through Time Entry
- Complete Audit trial log for each contract to mange legal, operational liabilities
- Automatic alarms , notifications for key dates / events on the contract.



#### DigiCollect Helpdesk and Service desk

An intuitive and versatile helpdesk system for servicing your customers and getting serviced from your vendors. Our Service desk software enables you to service your customers with instant support to answer queries / issues / requests and just about anything your customer wants.



- Use Helpdesk to easily raise tickets against multiple vendors.
- Use Service desk to manage a call center with agents to track all your customer support scenarios
- Intelligently categories tickets as per organization needs.
- At a glance, Understand the progress made across all tickets.
- View metrics to determine customer satisfaction,
- Real-time notifications to easily allow collaboration
- Dashboard to see all your important tickets first.
- Stay ahead by easily aligning the next action based on the metrics provided.



### DigiCollect MAPS <sup>™</sup> - The Geo-Spatial Mapping Platform

DigiCollect MAPS <sup>TM</sup> is a GIS based mapping platform to provide holistically visualized understandings of your Assets, AOI's, Layer based Geo-Plans, simultaneously allows for sharing and collaboration of projects throughout geographical areas and helps discover key insights from geo-spatial algorithms.



- Seamless integration of Geo-Spatial data, 2D photos and 3D photospheres
- Cloud based and can be visualized in a collaborative environment
- Mark unlimited 'Areas of Interest' on individual layers
- Visualize all your layers on a base map or utilize a more detailed drone imagery
- Tools, elevation profiles, Cut and Fill Analysis etc.
- Geo Spatial Algorithms to discover Insights

### LOGISTICS MANAGEMENT



### **DigiCollect Logistics**

Track all the moving parts and manage your logistics. Our solution can be tailor made to fit your enterprise needs.



- Cloud based solution
- Integrated Fleet management and track all moving parts
- Manage vendors, Invoices, Payments and Warehouse
- Reporting and analytics



### DigiCollect Monitoring<sup>™</sup> – The Full Asset Lifecycle Management System

DigiCollect Monitoring<sup>TM</sup> is the asset life-cycle management platform for Industrial Assets servicing the industries - Energy, Telecom, Automobiles, Logistics and similar. The use of our effective monitoring system secures asset service life and maximizes profitability.



Identify any malfunction or inefficiency in real time through performance monitoring and sensory data. The DigiCollect Monitoring  $^{\text{TM}}$  platform can also augment your existing SCADA monitoring to a higher level of intelligent network and forecasting platform which can also be used as a separate module on it's own.

Key components are Sensors, Operational data, Monitor and track health, Automated reports, Ticketing and Helpdesk, Contracts Management, Expenses and Accounting, Analytics and Insights with Machine Learning and many others.



## Unique Identity and Access Management Mechanism

- DigiCollect will fully meet security requirements for modern cloud based systems
- A number of security solutions have been implemented in the system to prevent unauthorized access to data via customer interface and to protect against insider threats:
  - Biometric Identity
  - Multi-Factor Authentication
  - Business-critical data is stored encrypted
  - All customer and operator activities in the system are logged
  - Secure Communications (HTTPS)
  - Operator access management
  - Abnormal customer / operator activities monitoring
  - Security protocols and traffic encryption
  - Various transaction authorization methods

Multiple Transaction authorization and customer authentication methods supported









### DigiCollect Storage™, Cloud Services, Trusted and Secure Storage Platform

Designed to be industry agnostic for simplistic storing, sharing or collaboration of unlimited amounts of data. You can bank on our platform to deliver faster access to your data and at the same time provide industry level security.



**Data Sharing** 

Share your data across different users on the platform and enable collaboration across different users.



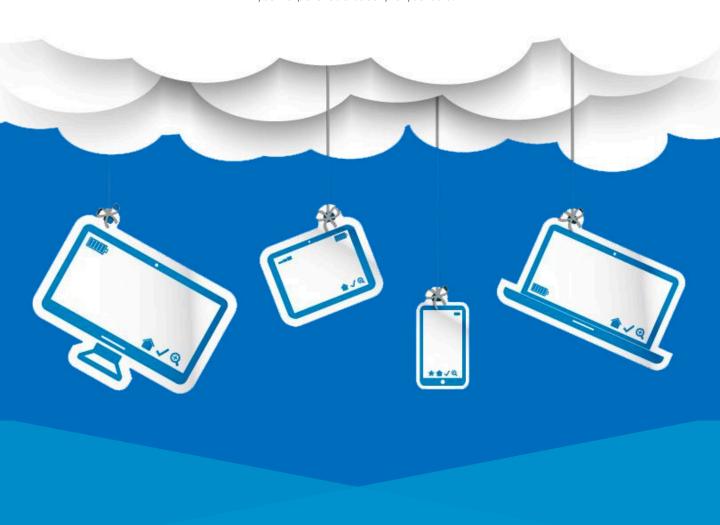
**Data Security** 

Leverage the power of https, Two-factor authentication, O-Auth authentication and encryption on our storage platform to give you multiple levels of security for your data.



**Cost Effective** 

We offer cost effective solutions compared to the industry competitors. Write to us to know more.







#### **Customer Success Stories**



Business Areas - Construction Industry, India

Key Drivers - Digitization and Automation

Key Benefits - Phenomenal visibility into construction

projects, costs, delays, performance, employees, budgets, supply chain and

health and safety.

Key ROI Indicators - Operational Efficiency, Increased Profitability



Business Areas - Telecommunications Industry, Myanmar

Key Drivers - Supply Chain and Asset Management

Key Benefits - Tracking all supply chain activities in close to

real-time from procurement, order

processing, warehouse, logistics, invoicing

and asset management.

Key ROI Indicators - Operational Efficiency, Increased Profitability



#### **About DigiCollect**

DigiCollect is headquartered in New York, U.S.A and has its operations across Asia & Europe. As a portfolio company of ACO Investment Group, DigiCollect was established to develop frontier technology and consulting services for industrial automation on our key focus areas - energy, infrastructure, telecoms, retail, logistics and drive unconventional and unexpected return on investment through increased process efficiency from our technology by leading the Industrial Internet of things.

#### **Management**



HARI ACHUTHAN
CHAIRMAN



THOMAS ERIKSSON VICE CHAIRMAN & ACTING CEO



SUDHIR MURTHY
DIRECTOR & CTO



TORD THOTT
DIRECTOR &
CORPORATE STRATEGY



BOBBY CARRINGTON
BUSINESS DEVELOPMENT



#### DigiCollect U.S Office

**DigiCollect LLC** 475 Park Avenue South, 32nd Floor New York, NY 10016.

Phone: +1.212.683.0400 Web: www.digicollect.com Email: info@digicollect.com



#### DigiCollect India Office

**DigiCollect India Private Limited**Ground floor #40, Raja Rammohan Roy
Road, Opposite Sree Kanteerava Stadium,
Bangalore 560 027 Karnataka, India

Phone: +91.80.2224.5364 Web: www.digicollect.com Email: info@digicollect.com



# DigiCollect Myanmar Company Ltd

Penthouse (PH-02), Pearl Condo Building (F),Sayar San Road, Bahan Township, Yangon

Phone: +95.995.430.5030 Web: www.digicollect.com Email: info@digicollect.com